

Shareholder information and press release

BWT reports results for the first half of 2017

Revenues: €340.1 million, (previous year: €308.7 million)

EBIT: €8,4 million (previous year: €18,1 million)

Earnings after non-controlling interests: €5.9 million (previous year: €12.7 million)

Mondsee, 26 September 2017. In the first half of 2017, consolidated revenues of the BWT – Best Water Technology – Group increased by 10.2% year-on-year from €308.7 million to €340.1 million. Adjusted for Group structure and exchange rates, consolidated revenues increased by 7.2% on the previous year's level.

EBIT decreased by -53.9% from €18.1 million to €8.4 million basically caused by increased advertising expenditures and higher material expenses.

The decrease of earnings as well as the exceeding working capital resulted in a falling operating cashflow from €12.2 million to -€7.6 million. The net debt ratio climbed from €0.4 million as at 30 June of the previous year to €21.8 million, while the equity ratio was unvaried by 39.3%.

The headcount increased by 176 employees from 3,272 to 3,448 (in full-time equivalents) due to the extension of production and service employees.

Outlook

The management board of BWT Group anticipates increasing revenues of more than 5% for the current financial year.

Measures to develop the "BWT" brand into the leading "water brand" with the brand message "BWT – For You and Planet Blue." causes additional investment as well as raising investments in the fields of R&D, production and distribution.

BWT AG

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According to these raising costs, the management board expects falling earnings in comparison to the previous year.

The half-year financial report as at 30 June 2017 is available on our homepage at

<http://www.bwt-group.com/en/investors/download/Pages/Interim-report.aspx>

Released for publication.

About BWT

The Best Water Technology Group is Europe's leading water technology company. BWT's 3,400 employees work to provide clients in private households, industries, commerce, hotels and municipalities with innovative, economic and ecological water treatment and technologies that ensure the highest standards of safety, hygiene and health in their daily contact with water. BWT offers modern treatment systems and services for drinking water, pharmaceutical and process water, water for heating, boilers and cooling, and water for air conditioning systems and swimming pools. BWT's R&D department uses state-of-the-art methods and the latest processes and materials to develop environmentally-friendly, cost-effective products. A crucial focus is on minimising the products' resource and energy consumption, thereby reducing CO2 emissions.

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